Rates & Costing Section - CFA Corporate Office, Eastern Court Janpath, New Delhi Tel: 011-23734320 Fax: 011-23734322



Dated:- 20.02.2014

No. 1-1/2013-R&C [CFA]

## Circular R&C-CFA No.-96/13-14

## Subject: <u>New Tariff plans of Movies on Demand Service from M/s Hungama Digital Entertainment Pvt.</u> <u>Ltd. for Broadband Customers in all Circles & Telephone Districts of BSNL - reg.</u>

Approval of the Competent Authority is hereby conveyed for New Tariff Plans of Movies on Demand Service from M/s Hungama Digital Entertainment Pvt. Ltd. in all Circles & Telephone Districts of BSNL:

**1.** *Transactional Video on Demand (TVOD) Service* - "Pay per movie plan", where the user selects the movie from the premium movie catalogue and can stream/ view the movie number of times within a period of seven days.

Plan Offering	Premium Category	Validity
Streaming Service	Rs. 75/- per movie	7 days from the date of purchase

- a. TVOD Package of M/s Hungama for streaming service only.
- b. TVOD Package will not be available on download.
- c. Revenue sharing with M/s Hungama will be on subscription charges (i.e. Rs. 75/-) only.
- d. No revenue sharing will be done on data usage charges levied from the customer for streaming of contents under TVOD Package of Movies on Demand service.
- e. The rates indicated are exclusive of Service Tax, which will be charged extra as per prevailing tariff.
- **2.** *HD Movies Plan*: User can stream movies from the premium category movies in HD quality by paying just 249/- per month with 30 days validity. User has the access to the entire movie catalogue with unlimited streaming.
  - a. HD Movies Plan of M/s Hungama for streaming service only.
  - b. HD Movies Plan will not be available on download.
  - c. Revenue sharing with M/s Hungama will be on subscription charges (i.e. Rs. 249/-) only.
  - d. No revenue sharing will be done on data usage charges levied from the customer for streaming of contents under HD Movies Plan of Movies on Demand service.
  - e. The rates indicated are exclusive of Service Tax, which will be charged extra as per prevailing tariff.
- **3.** The above mentioned tariff plans shall be effective with immediate effect in all the circles & Telephone Districts of BSNL.
- **4.** Following reports may be submitted on monthly basis to T&C-CFA and IT- CFA branch of Corporate Office electronically at tccfa.bsnl@gmail.com, tccfa.hq@bsnl.co.in & bbvasbsnlco@gmail.com respectively:-

- a. Full detail of the above mentioned tariff plans given to the customers along with their telephone number, name & address etc.
- b. Revenue trend analysis of above mentioned tariff plans of Movies on Demand service and net benefit to BSNL after revenue share to the Franchisee.
- 5. These orders shall have Immediate effect.
- 6. This circular is issued based on the approval of Competent Authority in IT-CFA file No. 14-1/2014-BBVAS Tariff Comm. For any clarification/correspondence, in this regard, matter may be taken up with IT-CFA Section, BSNL Corporate Office, Janpath, New Delhi-110001 (Tel. No. 011-23037431/32 and Fax No. 011-23712008).

(K.K.Jain) AGM (T&C)-CFA

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The CGMT, all Circles & Telephone Districts.

Copy for information to: -

- 1. CMD, BSNL.
- 2. Directors (CFA / CM / ENT / HR / FIN) on BSNLs Board.
- 3. PGM Regulation, BSNL CO for information and n/a.
- 4. Sr. GM (CIT), CO BSNL for placement on BSNL Website.
- 5. Sr. GM (IT-CFA), CO BSNL w.r.t case mark: No. 14-1/2014-BBVAS Tariff Comm. carrying the approval of the Competent Authority in the matter. It is requested that necessary action may be taken regarding web updation.
- 6. AD OL for Hindi version
- 7. CGM (ITPC), Pune for n/a please.
- 8. GM (BBNW), Bangalore NOC, BBNW.
- 9. Guard File.

(S.S.Verma) DM (T&C)-CFA